





OCCUPATIONAL BAROMETER 2019



2018

Summary Survey Report for Poland

Report summarizing the research in Poland

The Report was prepared by the Regional Labour Office in Krakow within the framework of the national *Occupational Barometer* survey commissioned by the Minister of Family, Labour and Social Policy.

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Dear Reader,

For several years we have been witnessing huge changes in the Polish economy, also on the labour market. A good business climate attracts foreign investors, investment outlays grow, Polish enterprises develop, new jobs are created. Fewer and fewer people remain out of work - unemployment in 2018 has decreased to the level previously unprecedented and the real salary is increasing. The aforementioned phenomena are the most desirable ones, but negative trends are also observed - the employees shortage is becoming more and more noticeable.

One of the many tasks of the Ministry of Family, Labour and Social Policy at the national level, and at the level of local authorities of voivodeships in the regions, is to define and coordinate the labour market policy. Making the right decisions must be based on precise and reliable data. One of the tools used to collect information about the phenomena on the labour market is the Occupational Barometer. This survey, covering all districts of the country, is a unique source of information on the demand for specific professions and qualifications. As a qualitative research, the Barometer uses the knowledge and experience of employment services staff and perfectly complements the analysis based on statistical data. As a prognostic research, it can facilitate the matching of labour demand and supply, serve effective and consistent implementation of the labour market policy and support training policy and occupational consultment.

I am pleased to present to you the fourth, nationwide report summarizing the survey. The publication, which goes to your hands, consists of four parts. The first one brings the genesis and methodology of the research closer to the reader, the second one contains information about the Polish labour market, emphasizing the changes taking place there. In the third part, the results of the research were analyzed, focusing on defining the branches of industry in which shortages and surpluses are forecasted. The reasons of appearance of shortage and surplus professions were also discussed, as well as the situation in voivodeship cities. The last part of the report consists of sets of shortage, surplus and balanced professions in the form of posters for Poland and for each of the voivodeship.

As the Occupational Barometer shows, in the coming year there will be more occupations in which there will be more job offers than employees willing to take them and meet the requirements of employers. There will be very few occupations in which the number of candidates exceeds the number of available jobs. In this situation, with a simultaneous decline in unemployment, an important role of the labour market institutions will be to help employers to provide qualified employees. One of the tools available to employers is the National Training Fund. More than twice as much funds as in 2018 were allocated on the continuing education supported by the Professional Fund in 2019.

You are also welcomed to use the website barometrzawodow.pl, containing the full results of the survey in each voivodeship and to read regional reports prepared by the employees of different voivodeship labour offices and available on the mentioned website.

At the same time, I would like to express my thank to all those who are implementing the Occupational Barometer - employees of Local Labour Offices whose knowledge and professional experience contribute to the success of the research and employees of the other institutions participating in the research. I would especially like to thank the employees of the Regional Labour Office in Krakow for co-ordinating the research at the national level and all voivodeship coordinators for the commitment and efficient execution of the research.

Stanisław Szwed, Secretary of State Ministry of Family, Labour and Social Policy

I. Survey history and methodology

1.1. Reasons for conducting the survey

Pursuant to the Employment Promotion and Labour Market Institutions Act of 20 April 2004, Deficit and Surplus Occupation Monitoring survey (MZDiN) is conducted countrywide. The survey is conducted by the county and regional labour offices as well as the Ministry of Family, Labour and Social Policy.

The main source of information on the number of the registered unemployed as well as job offers broken down by occupations and specializations used in the national level monitoring are the data from IT systems used by the labour offices. Since such data represent merely a small part of the labour market information, the monitoring process also utilizes data from the survey of the Internet job offers conducted by the regional labour offices and data from the business surveys conducted by the county labour offices.

The analysis covers main occupation groups in accordance with the Classification of Occupations and specializations for the Labour Market Needs (KZiS) that are important from the labour market point of view.

The Occupational Barometer survey provides additional information to the MZDiN. Since the survey is conducted countrywide, it allows to prepare a short-term, professional forecast that includes the qualitative information of the local labour markets. Due the survey specifics, KZiS terminology is not used directly, while the list of occupations prepared for the survey contains the key words linking to KZiS.

1.2. Survey objective and methodology

The survey methodology was developed in Sweden in 1990's, as a part of a broader system for forecasting changes in the labour market. In 2007, the Occupational Barometer was adapted by the public employment service in south-western Finland. Currently the survey is conducted in throughout Finland.

The Barometer was first used in Poland by the Regional Labour Office in Krakow. In 2009, the staff of the Labour Market and Education Observatory of Małopolska (which is a research project of the Regional Labour Office in Krakow) learnt about the concepts of the Barometer during a study visit to Turku, Finland. The same year, a pilot survey was conducted in six counties in małopolskie voivodeship, and then in the entire region. The survey has been conducted in all counties in Poland since 2015.

The Occupational Barometer is a short-term (one year) forecast of the situation in occupations. The survey is a qualitative one. It is developed during group discussion (expert panel), where the participants observing the labour market from different perspectives (the unemployed and employers) can share knowledge and opinions. The panel usually counts from four to eight people:

employees of county labour offices: employment agencies, career counsellors, persons responsible for cooperation with businesses and for training as well as the EURES (The European Jobs Network) and employment club leaders:

• in larger cities the forecasts are developed in cooperation with the private employment agencies as well as other institutions with knowledge of the local labour market (e.g. employees of the special economic zone managers, voluntary labour corps, trade associations, non-government organizations and university career centres).

The experts analyse each occupation group separately. As a result, they are able to answer the following questions:

- In your opinion, how will the demand for occupation change in the upcoming year? Is it going to:
 - increase dynamically
 - increase
 - be balanced
 - decrease
 - decrease rapidly?
- In your opinion, what will the relationship between the available labour force and the demand for occupation in the upcoming year be? Will there be:
 - great shortage of job seekers
 - shortage of job seekers
 - balance between the demand and supply
 - surplus of job seekers
 - great surplus of job seekers?

Based on the answers, the jobs are classified into one of three categories:

- **shortage occupations** those, in which it should not be difficult to find a job, as the demand from employers will be high, while the supply labour with the required skills will be low,
- **balanced occupations** those, in which the number of jobs offered will be close to the number of people capable of taking up employment in a given occupation (supply and demand are balanced),
- **surplus occupations,** those, in which it might be more difficult to find a job due to the low demand and/or excess number of candidates that meet the employers' requirements.

In their assessment, the experts use data on the numbers of job offers and people registered as unemployed in the particular occupation. It should be noted, however, that such data are of complementary nature (as they do not provide the basis for the analysis). The participants include the information, which is not provided in the statistics. Will a person who declares skills in a particular occupation be capable of doing the job to the required standard, and if so, on terms and conditions offered by the employer? Will the employer be willing to hire such a person and if not, why (problem with skills, professional experience, salary expectations, etc.)?

Panel members assess only those occupations that are present on the local labour market. If they have no knowledge of the situation in the occupation concerned, they should leave it out – that is why the list of occupations which are ultimately included in the forecast for the specific county may be shorter than maximum (167 items). After all the county expert panels end, the Occupational Barometer for the region is developed, based on the aggregated data from all the county panels¹.

1.3. List of occupations selected for the survey

The list of occupations used in the Barometer survey is based on the Classification of Occupations and Specializations for Labour Market Needs of 2014 (KZiS). The Barometer methodology was adapted to the Polish conditions in terms of its usefulness for the forecast providers as well as the users. First, the Classification of Occupations and Specializations was developed for 167 occupation groups (to assess all of them during a single panel). The main objective was to include occupation groups that function among employers, job seekers, employment agencies and other persons interested in the labour market. The proposed list of occupations contain the names of groups that function on the market and are recognizable to the users.

Names of classification categories defined for the Barometer survey are not fully consistent with the names of occupations and groups used in KZiS. The list developed for the Occupational Barometer has been based on KZiS and groups the occupations and specializations with 4-digt code (elementary groups) and 6-digit code (occupations and specializations) taken from KZiS. Names of elementary groups as well as occupations and specializations were specified in the transformation table attached to this survey.

Only those occupations which have been evaluated in at least half the counties will be included in the regional survey results, which have been evaluated in at least half the counties.

The list of occupations assessed in the Barometer was developed with the focus on those occupations, that are numerously represented by the potential candidates as well as offered by employers, who recruit such candidates. Therefore, some of the occupations, for which the candidates must be appointed or elected, were omitted: parliament members, politicians, senior government officials, senior officials of special-interest organizations, university directors, etc. The list also does not include religion related occupations (clergy and consecrated persons or other religious professionals) or professionals practicing unconventional or complementary therapy. The list also omitted some arts and sports occupations, which involve artistic and sports professionals. On the other hand, the occupations involving work in the cultural, sports and recreation centres are included in the cultural associate professionals, event planners and fitness and recreation instructors groups. In addition, the occupations that require artistic talent have been classified into interior designers and decorators, product and garment designers and photographers groups.

The occupations were grouped in the Barometer list by similar professional areas or contents, based on the methodology used in the Scandinavian countries. The occupation groups were compiled taking into consideration candidates with partial qualifications or overqualified candidates (e.g. archivists and curators group consists of elementary groups KZiS 2621 archivists and curators and 4414 filling and similar clerks). Based on the observations of local and regional labour markets, this is how the candidates are actually selected for jobs. In situations, when a specific education level is a requirement on a local labour market, the panel members were asked to indicate that in comments. Comments included in the forecasts and published on the Barometer website give the interested parties (career counsellors, job seekers, who are more computer savvy) an opportunity to learn more about local conditions.

The Barometer survey includes teaching professions (i.e. vocational schools, technical secondary schools, colleges as well as professional training courses), which are assigned to the groups related with specific occupations that are popular on the market. As regards the occupations involving university education, only those occupations were omitted after the discussions with experts, regional coordinators and the survey team, that could not have been clearly assigned to the existing groups and with respect to which a consensus could not be reached to include them in a new group, as they were not represented in such numbers on the majority of local labour markets, that would justify doing so. That is why, the physicists group was not included in the Barometer survey, as a physicist without a teaching license, who is neither a research scientist at the university or a research institute, in terms of labour market, does not practice his learned profession.

The Classification of Occupations and Specializations for the Labour Market Needs also contains elementary groups, where occupations not elsewhere classified are included – the occupations that could not be assigned to any other group. As a result of combining certain occupations similar in terms of the required competencies and job description, the groups were formed, in which most of "not classified elsewhere" occupations could be included.

II. Labour market in Poland

In 2018, on the labour market in Poland, it was possible to observe the continuation and intensification of trends that have been visible for several years. The situation of employees is gradually improving - unemployment is decreasing, and the number of job offers and the level of salaries are increasing. Entrepreneurs positively assess the business environment, increase investment expenditures and create more and more new enterprises. However, there are still significant differences between particular sectors and between the largest urban centers and the rest of the country. Employment conditions - such as the level of salary, form and security of employment, working time, opportunities of development - are strongly diversified at the level of particular industries and professions. The employee's market can be observed only in some professions, which are currently the largest demand (including IT specialists), while in professions where the amount of candidates is larger, employers do not react to the expectations of employees so quickly. The share of shadow economy is still high - according to the estimations of the Institute of Economic Forecasts and Analyzes in 2018, it will amount to 12.9% of GDP² and labour inspectors revealed illegal employment in 10.1% of controlled micro enterprises³ in 2017. The Labour Quality Index, developed by the European Trade Union Institute, places Poland in the fourth place from the end in the scale of European Union countries⁴. The economic situation in Europe supports the persistence of negative phenomena on the labour market - in 20 out of 28 EU countries the share of salary in GDP decreased in 2010-2017, and the level of youth unemployment is higher than in 2008⁵.

According to Statistics Poland, 16.6 million Poles worked at the end of the third quarter of 2018⁶. In the previous year there were 0.6% of working people fewer. The activity rate⁷ in the third quarter of 2018 reached 56.8% and remained at a similar level as in the corresponding quarter of 2017. In particular voivodeships, the share of economically active people ranged from 53.2% - in the Śląskie - to 60.6% - in the Mazowieckie. The employment rate, which indicates what part of the working-age population works, grew by 0.6 percentage points during the year and in the third quarter of 2018 amounted to 54.6%. Wielkopolskie (59.0%), Mazowieckie (58.3%) and Pomorskie (56.7%) were the voivodeships with the highest share of working people⁸. Local differences are also visible in extreme age groups. The highest share of employees aged 65 and more occurs primarily in the largest cities in Poland, while those working in the age group of 15-24 years old are most often represented in central, northern and southern Polish poviats.

² Shadow Economy 2018, Institute of Economic Forecasts and Analyzes, Warszawa 2018.

³ Report on the activities of the National Labour Inspectorate in 2017, NLI (PIP), Warszawa 2018.

⁴ "Bad jobs" recovery? European Job Quality Index 2005-2015, ETUI, Brussels 2017. The source of data on which the ranking is based is the European-wide interview survey on the labour market.

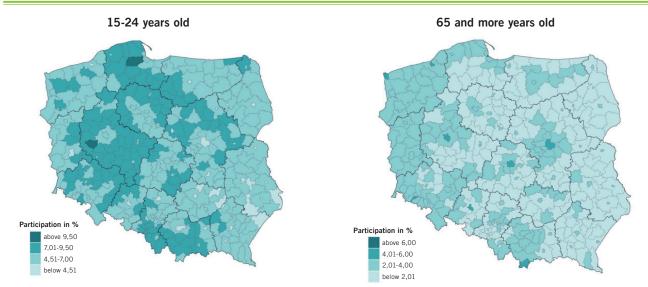
⁵ Youth unemployment rate, OECD Data.

We should remember that public statistics do not include people working according to new job models, such as platform work (crowd employment) or some forms of ICT-based mobile work as well as creators, artists, volunteers or sportsmen working on the basis of other forms than the employment agreement or commission agreement.

The economic activity rate is the share of economically active people in the total population aged over 15 years.

⁸ Local Data Bank.

Maps 1 and 2. Share of employed people aged 15-24 and 65 and more in the total number of people employed in the national economy in the main place of work in June 2017 by place of residence



Source: Methodology development and estimation of the number of employed people in the national economy by place of residence and main workplace at the level 4 of NUTS, registered unemployment rate at the level 5 of NUTS and gross salary measure at the level 4 of NUTS, Final report, Statistics Poland, Warszawa 2018.

The average employment in the national economy continues to grow⁹. In the first half of 2018 it amounted to almost 9.0 million and was higher by 2.9% than a year before. In the sector of enterprises, average employment in the same period it increased by 3.8% year-to-year – up to 6.2 million people.

The increase in employment is followed by a gradual increase in wages, there is a gradual increase in salary. In June 2017, the median of monthly gross wages and salaries in the national economy amounted to 3 221 PLN and was by 7.4% higher than in the same period of the previous year. The average monthly gross salary in mid-2017 amounted to 4 129 PLN, and the dominant amounted to 2 053 PLN (which means that the most frequently achieved salary level exceeded the minimum salary by 53 PLN). The highest average gross salary in the first half of 2017 occurred in Mazowieckie (5 127 PLN – 998 PLN more than the national average salary), and the lowest in Warmińsko-mazurskie (3 546 PLN – 583 PLN less than the national average salary)¹⁰.

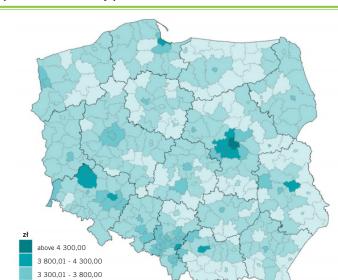
Chart 1. Average gross salary in the national economy by voivodeships in the first half of 2017



Source: own study based on: the Development of methodology and estimation of the number of people employed in the national economy by place of residence and main workplace at level 4 of NUTS, registered unemployment rate at level 5 of NUTS and gross salary measure at level 4 of NUTS, Final report, Statistics Poland, Warszawa 2018.

⁹ Average employment in the national economy is the average employment amount taking into account people employed on the basis of an employment contract for a definite and an indefinite period, full-time and part-time employees, wage earners on farms and teachers in the inactive condition or on a health leave.

Development of methodology and estimation of the number of employed in the national economy by place of residence and main workplace at NUTS level 4, registered unemployment rate at NUTS level 5 and gross salary measure at NUTS level 4, Final report, Statistics Poland, Warszawa 2018



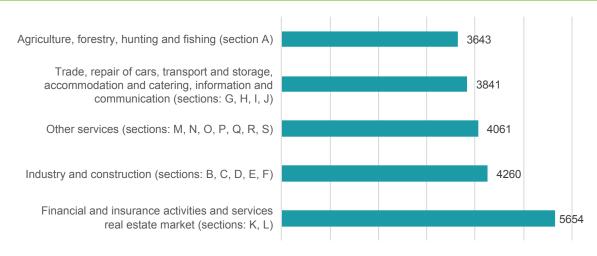
Map 3. Median gross salaries paid in June 2017 by place of residence

2 800,01 - 3 300,00 below 2 800.01

Source: Methodology development and estimation of the number of employed people in the national economy by place of residence and main workplace at the level 4 of NUTS, registered unemployment rate at the level 5 of NUTS and gross salary measure at the level 4 of NUTS, Final report, Statistics Poland, Warszawa 2018.

The increase of salaries is affected by both legal regulations (e.g. raising the minimum salary, establishing the minimum hour rate), as well as the situation on the labour market. The disproportions in the level of salary between the sections of the economy are clearly visible (Figure 2). The growing demand for specialists on the one hand and the shortage of candidates with the required competences on the other hand, accelerates the rate of salary growth for the most-wanted professions. At the same time, as a result of the salary offered in some professions (including salespersons, employees performing simple jobs), which do not exceed significantly the minimum salary, employers encounter difficulties in recruiting and keeping employees.

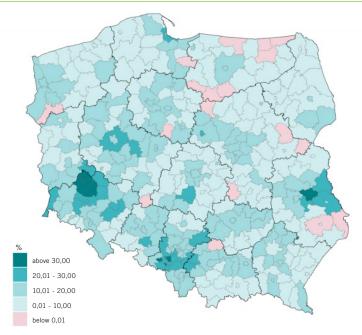
Chart 2. Average monthly gross wages and salaries by sections of the national economy in the first half of 2017



Source: own study based on: the Development of methodology and estimation of the number of people employed in the national economy by place of residence and main workplace at level 4 of NUTS, registered unemployment rate at level 5 of NUTS and gross salary measure at level 4 of NUTS, Final report, Statistics Poland, Warszawa 2018.

The difference in salaries is also visible in terms of gender - this variable is also imposed on spatial diversity. The following map shows deviations from the zero value, meaning equal pay for women and men. The biggest differences in favor of men are visible in places employing a large number of staff in the areas where the offices of the largest companies are located.

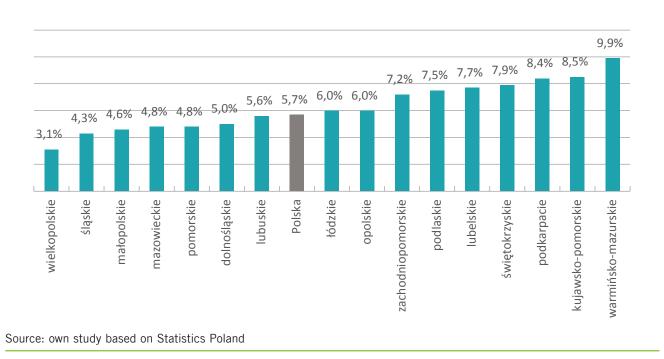
Map 4. Percentage difference in average gross wages and salaries of men and women in June 2017 by place of residence



Source: Methodology development and estimation of the number of employed in the national economy by place of residence and main workplace at NUTS level 4, registered unemployment rate at NUTS level 5 and gross salary at NUTS level 4, Final report, Statistics Poland, Warszawa 2018.

At the end of October 2018, 937.3 thousand unemployed people were registered in local labour offices. During the year, the number of unemployed fell by 12.4% (by 132.2 thousand people). The unemployment rate (Chart 3) was at the level of 5.7%, which means a decline by 0.9% in relation to the previous year. Provinces differ significantly in terms of the unemployment rate. Values range from 3.1% for Wielkopolskie to 9.9% for Warminsko-mazurskie (Chart 3). Unemployment decreased during the year in all voivodeships, with the largest decrease in the unemployment rate noted for Warmińsko-mazurskie (by 1.7%), and the lowest by the Małopolskie, Pomorskie, Świętokrzyskie and Wielkopolskie (by 0.7%). The considerable territorial differentiation of the level of unemployment in Poland results from the uneven social and economic development of the regions and their geographical location.

Chart 3. Unemployment rate in voivodeships (October 2018)



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In the poviat registers of labour offices, 41.0% of people have been out of work for more than one year¹¹. The most common causes of long-term unemployment are poor health, obsolete professional qualifications. At the end of October 2018, women accounted for 56.9% of the unemployed (533.3 thousand). There were 132 women per 100 unemployed men (in 2017 - 127 women). Rural residents constitute 45.5% (426.2 thousand) among the unemployed.

779.5 thousand people remained in a special situation on the labour market. The long-term unemployed accounted for 53.3% of all registered ones (499.9 thousand). The number of unemployed at the age over 50 was numerous, which accounted for 26.7% (250.1 thousand) and the unemployed up to 30 years old, constituting 26.7% (250.5 thousand). However, due to greater mobility and a tendency to supplement qualifications, young people manage much better in the labour market and leave registers faster. In October 2018, employers submitted to the poviat labour offices 131.2 thous. job offers. It was less by 14.4% than in October 2017. A possible reason for a smaller number of job offers is the entry into force of the Regulation of the Minister of Family, Labour and Social Policy of 28 June 2018 amending the regulation on the determination of cases in which a work permit is issued irrespective of the specific conditions for issuing work permits for foreigners.

The change consisted in simplifying the procedure for issuing a work permit by the voivode - currently, without the need to present the information of the staroste referred to in art. 88c para. 1 point 2 of the Act of 20 April 2004 on the promotion of employment and labour market institutions (information of the staroste on the inability to satisfy staffing needs based on the registers of the unemployed and job seekers or on the negative result of recruitment organized for the employer). The number of registered unemployed per 1 job offer remained at a similar level of 9 people (a year earlier 10 people). At that time, the number of unrealized offers decreased by 10.5%, to 99.1 thousand¹².

A slight decrease in the number of professionally passive people is noticeable, whose share in the total population aged 15 and more in the third quarter of 2018 was at the level of 43.2% (13.1 thousand people) and remained at a similar level in relation to the analogous period of the previous year (decrease by 0.1%). Women continue to be the majority of economically inactive (61.8%). Among the reasons for inactivity, retirement and studying appear most often. Pensioners constitute 54.6% of the total number of economically inactive people, while the second largest group - students - 16.4% (Chart 4). Among passive people in productive age, family duties (33.2%) as well as learning and improving qualifications (24.1%) are the most frequent reasons.

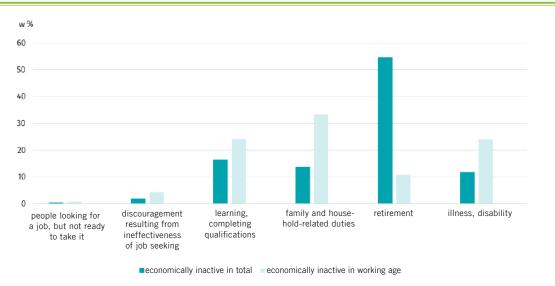


Chart 4. Percentage of professionally passive by the reason

Source: Labour market information in the third quarter of 2018 (preliminary data)

The Institute of Economic Forecasts and Analyzes estimates that in the second quarter of 2018 the growth rate of gross domestic product in relation to the previous year was 4.9%. Despite the slight decrease in the economic growth rate, the favorable macroeconomic situation is still maintained. After taking into account seasonal factors, GDP growth from April to June 2018 in relation to the previous year amounted to 1.2%. The Institute predicts that in the entire 2018 the growth rate of gross domestic product will be slightly lower than in the previous year and will amount to 4.5%. In the following year, a further decline in the rate of economic growth should be expected to the level of 3.8%¹³. Probably limited labour resources, increased demand for employees and reduction of unemployment will result in a further increase in salaries (Table 1).

¹¹ Statistics Poland data, as at the end of the third quarter of 2018.

¹² Statistics Poland.

¹³ Status and forecast of the economic situation No. 3/2018 (99), Institute of Economic Forecasts and Analyzes.

Table 1. Forecast of the average gross salary in the national economy in 2018-2022

Specification	2018	2019	2020	2021	2022
Average gross salary in the national economy (PLN)	4513	4765	5027	5304	5595
Average gross salary in the national economy in the enterprise sector (PLN)		5105	5411	5736	6080
Real dynamics of gross salary in the national economy (%)	103.3	103.3	102.9	102.9	102.9

Source: Guidelines on the use of uniform macroeconomic indicators that form the basis for estimating the financial consequences of proposed laws, update - October 2018, Ministry of Finance.

Poland is one of the most attractive locations for foreign investments. First and foremost, the advantages of the Polish economy are the skills of employees, the potential to increase productivity, and labour costs. Despite the dominance of planned investments in industrial processing, the main driving force of the Polish economy will be the services sector, including IT, BPO, shared services and logistics¹⁴.

¹⁴ Mature leader of the CEE region, EY's Attractiveness Survey Poland, 05.2017.

III. Results of the Occupational Barometer 2019

The Occupational Barometer is a one-year forecast of the demand for employees. The analysis of results for the country is based on the generalization of poviat data. Its purpose is to specify the phenomena which occur on the labour market in a nationwide cross-section and compare the results with the previous edition of the study.

3.1. Demand for employees

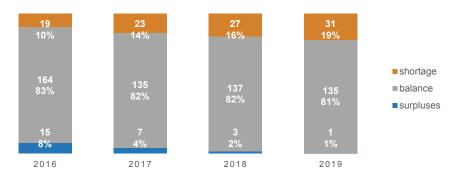
For many employers, 2018 was associated with difficulties in recruiting suitable employees. Almost half of the companies surveyed by Work Service in the third quarter of 2018 declared having trouble filling vacancies in recent months¹⁵. The forecast for 2019 shows that this problem may be even worse.



According to the Occupational Barometer, in the 2019s there will be more shortage professions, the jobs in which there will be more job offers than employees willing to take them and meeting the recruitment criteria. In the forecast for 2018, shortage professions accounted for 16% of all analyzed professions, this year their share increased to 19%. The surplus professions, ie those in which the number of candidates will exceed the number of available jobs will be rare on the labour market. On a national scale, problems with finding a job in their profession - due to the large number of competitors with similar qualifications - will include representatives of one profession - economists.

According to experts involved in the Barometer, the demand for employees will not be possible to be filled by the unemployed registered in labour offices. The unemployment rate fell to a record low - in October 2018 and it amounted for 5.7%. Those who have remained in the registers, although they are officially looking for job, are often not interested in taking up work because of poor health, lack of appropriate qualifications, but also because of working in the gray economic zone.

Chart 5. Number and share of shortage, balanced and surplus professions in the Occupational Barometer in 2016-2019 in Poland



Source: own study based on barometrzawodow.pl

The number of occupations assessed as part of the study changed in subsequent editions. In the forecast for 2016, 198 professions were evaluated, in 2017 - 165, and in 2018 and 2019 - 167.

¹⁵ WorkService, 2018. Comp. Work Service Report Labour market barometer, WorkService 2018.

3.2. Shortage professions divided into industries

The growing number of shortage professions include those in which employees are discouraged by difficult working conditions and / or work is connected with obtaining expensive and time-consuming qualifications.



In almost all poviats there will be problems with the recruitment of employees in **construction occupations**. They will mostly include: concrete placers, concrete finishers and related workers, pavers, construction joiners and carpenters, roofers and sheet metal workers in building trades, construction installation assemblers, bricklayers and plasterers, earthmoving plant operators and mechanics, finishing work technologists in building trades and construction workers.

Potential candidates are discouraged by difficult working conditions which require physical strength, good health, availability and willingness to change the place of work frequently. The shortage is deepened by the lack of vocational school graduates on the one hand, and the lack of experienced employees on the other. In the case of graduates, the shortage results from the structure of vocational education, in which there is a lack of education in construction professions, as well as from decreased interest in teaching in these professions. It is not uncommon for the number of applicants to be too small to start a construction-grade class in a given year. Experienced workers (and in the case of operators and mechanics of earthworks equipment also with appropriate qualifications), because of the higher salary expectations, often choose to work abroad. Foreigners reduce the lack of employees to a small extent.



Employers from the **manufacturing industry** will also encounter serious difficulties in recruiting employees. In the labour market almost all over the country there will be shortage of: metal working machine tool setters and operators, handicraft workers in wood and joiners, welders, toolmakers, electricians, electrical mechanics and electrical assemblers, tailors and clothing manufacturers.

Taking up work in these professions is often conditioned by having specialist qualifications, including SEP qualifications (electrical and energetic engineers) or MIG / MAG and TIG welding courses (welders). A lot of candidates, particularly those who have had a longer break in the profession, are discouraged by long-term and expensive training associated with their acquisition.

Employers from the manufacturing industry particularly value those employees who have a wide range of skills. For example, among the operators of metal working machine tool setters and operators there is a great demand for CNC operators, who will also be turners and milling machines operators, with knowledge of technical drawing and computer use. On the other hand, in the face of staff shortages, employers are willing to lower the requirements and, similarly to employers in the construction industry, to supplement staff vacancies by employing foreigners.



In the transport industry, there will be a lack of drivers with qualifications to drive buses and trucks above 3.5 tons. The barrier to take up such a job consists above all in costly and time-consuming training, which ends with a difficult exam. Bus drivers' work also requires responsibility, resistance to stress and readiness to work in shift mode (weekends, holidays and at night). On the other hand, at the work of truck drivers, it is availability and knowledge of foreign languages enabling the execution of orders on international routes which really matter.

Employers from the transport industry will also have difficulties in recruiting storekeepers. There are no people available on the market who would have qualifications to operate forklifts and would be familiar with the knowledge of computer software dedicated to the industry and as well as be ready to work in shift mode.

The motor vehicle mechanics shortage will also be felt, despite the fact that it is one of the most popular fields of study in vocational schools. Incorrect selection of the profession results in the situation where some graduates do not want to take up a job in a learned profession. Little attractive salaries make the candidates interested in work become self-employment or work in the gray economy.

In the **catering industry**, chefs, confectioners, cooks and bakers will be sought after. Potential candidates are discouraged by the nature of work in catering, i.e. availability at night, weekends and holidays as well as physical exertion.

In addition, for chefs, independence, creativity, resistance to stress, knowledge of various culinary techniques and professional experience are required. Whereas, in the case of confectioners, cooks and bakers, the problem is the unattractive salary, which cannot attract graduates to work. Those who remain on the market, usually do not have sufficient practical skills.

In the **medical care industry**, there will be insufficient number of medical doctors as well as of nurses and midwives. The shortage of physicians is related to the limits of admission to medical studies, a long path to the profession and migrations (abroad or to large cities) of qualified specialists. The shortage of nurses and midwives is a result of young people's reluctance to take up education in the profession, lack of current qualifications in those who had a longer break in the occupation performance and retirement of experienced employees.

Due to the aging process of the society, the growing sector of medical services and migrations of qualified staff, the domestic market will also lack physiotherapists and masseurs (mainly with higher education) and carers of an elderly or disabled person.



Deficits will also appear in the **service industry**. Qualified hairdressers and beauticians should not have problems with finding a job. Employers expect from the candidates practical skills and knowledge of current trends, prefer employees with experience. Some people (mainly women), despite meeting the requirements, do not respond to job offers due to their personal situation (eg care over dependents, most often children). For financial purposes, they decide to set up a business or work in a gray economy, which give more flexibility in time management.



Employers almost all over the country may have problems filling posts in the **financial sector**. There will be a lack of both independent accountants as well as accounting and bookkeeping clerks. In the case of accountants, employers will seek people with experience, knowledge of current legal provisions and computer software. In the case of accounting and bookkeeping clerks, mainly low-paid internship offers appear on the market, which are not attractive to employees with experience.

3.3. New shortage professions

In the 2019 forecast, there appeared four shortage professions, which in previous editions of the study were indicated as balanced, those include: beauticians, medical doctors, physiotherapists and masseurs, as well as accounting and bookkeeping clerks.

On the example of accounting and bookkeeping clerks, one can see how the situation in the profession can change in the following years. Still in the 2016 forecast, the demand for employees of this profession, in most poviats, was balanced, and in some places there was even a surplus of employees. Over the period of four years, surpluses have disappeared and staff shortages have appeared in all regions.

2019

2018

high surplus of job seekers surplus of job seekers balance of demand and supply shortage of job seekers high shortage of job seekers no data

2017

2016

Maps 5-8. Relationship between available employees and the needs of employers - accounting and accountancy employees

Source: barometrzawodow.pl

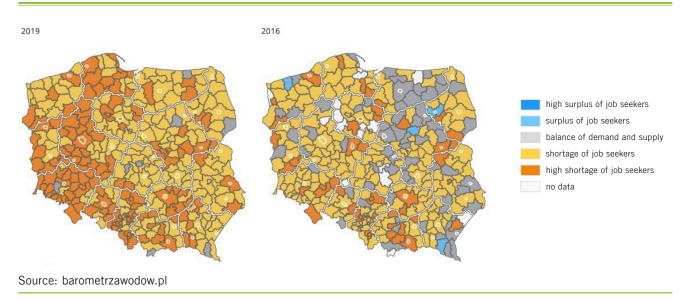
3.4. Permanently shortage occupations

The Occupational Barometer at the national level has been carried out for four years. Analyzing the results from individual editions, one can distinguish a group of professions that in all forecasts were indicated as shortage. Permanent shortage of employees can be seen in 10 professions, which include:

- three occupations in the production industry (metal working machine tool setters and operators, welders as well
 as tailors and clothing manufacturers),
- two construction occupations (construction joiners and carpenters, roofers and sheet metal workers in building trades),
- two professions from the transport industry (bus drivers and truck and tractor drivers),
- one profession from the medical (nurses), catering (chefs) and financial (independent accountants) industry.

The shortage of employees, which has persisted over the years, indicates a particularly difficult situation in these professions. Employers will have to compete harder for qualified candidates who are willing to work, particularly in places where there is a significant shortage. In the case of truck and tractor drivers, the problem mainly concerns the western part of the country.

Maps 9-10. Relationship between available employees and the needs of employers - drivers of trucks and tractors



3.5. Surplus professions



Along with the improving situation on the labour market, the number of surplus occupations, ie those in which the number of potential employees possessing the required qualifications and those willing to work, exceeds the number of job offers, decreased. In the forecasts for 2016, experts indicated 15 surplus professions, while in the forecasts for 2019 only one - economists.

The surplus of economists, which has persisted over the years, is the result of unsuccessful educational choices. The labour market cannot absorb above all those with secondary vocational education. Economists, in order to increase their chances of employment, must gain additional qualifications and look for a job in related professions, eg in accountancy.

Comparing forecasts for 2016 and 2019, it can be seen that the situation of economists has improved. In addition, the number of poviats in which the number of job offers and candidates will be balanced has increased.

2019

high surplus of job seekers
surplus of job seekers
balance of demand and supply
shortage of job seekers
high shortage of job seekers
no data

Maps 11-12. The relationship between available employees and the needs of employers - economists

Source: barometrzawodow.pl

3.6. The situation in voivodeship cities¹⁶



Voivodeship cities constitute the largest and the most diversified labour markets. Many occupations sought in large cities and in smaller centers are sporadic. Characteristic for regional capitals is also the demand for specialists in the IT industry, high technology industry, BPO / SSC (business services, so-called outsourcing). In 2019, there should be offers for analysts, testers and ICT system operators, electronics technology, automation and robotics specialists or finance and accounting staff with knowledge of foreign languages.

The service industry, which is strongly developed in the cities, will look for sales representatives, salespeople and cashiers and contact centre agents, survey and market research interviewers. Staff gaps will be difficult to fill in the education industry, however job offers will be directed mainly to teachers for practical vocational training and to pre-school teachers.

In large cities, on a larger scale than on average in Poland, the shortage of employees from the construction and production industry will be felt. There will be demand also for construction engineers, construction managers, construction workers, assemblers and operators of various specializations.

Table 2. Deficit occupations in voivodeship cities

analysts, testers and ICT system operators	earthmoving plant operators and mechanics
concrete placers, concrete finishers and related workers	rubber and plastic machine operators
tinsmiths and laquerers	metal working machine tool setters and operators
pavers	crane, hoist and related plant operators
construction joiners and carpenters	childminders
confectioners	social work professionals caring for the elderly and disabled
roofers and sheet metal workers in building trades	bakers
electrical mechanics and electrical assemblers	nurses and midwives
hairdressers	kitchen helpers
construction engineers	road construction workers
waiters and bartenders	finance and accounting staff with knowledge of foreign languages
bus drivers	accounting and bookkeeping clerks
truck drivers	manual workers in production and simple works
construction managers	physical protection services workers
tailors and clothing manufacturers	finishing work technologists in building trades

The analysis included the following cities: Białystok, Bydgoszcz, Gdańsk, Gorzów Wielkopolski, Katowice, Kielce, Kraków, Lublin, Łódź, Olsztyn, Opole, Poznań, Rzeszów, Szczecin, Toruń, Warszawa, Wrocław, Zielona Góra.

cooks	uniformed services workers
painters and varnishers	contact centre agents, survey and market research interviewers
medical doctors	database designers and administrators, programmers
postmen and package deliverers	trade representatives
stock clerks	construction workers
butchers and fishmongers	handicraft workers in wood and joiners
motor vehicle mechanics and repairers	independent accountants
electronic assemblers	welders
construction installation assemblers	electronics technology, automation and robotics specialists
structural metal workers	clearing and forwarding agents
bricklayers and plasterers	cleaners and room service
foreign language teachers	salespeople and pos operators
pre-school teachers	chefs
toolmakers	

In large cities, the list of surplus professions, apart from economists, includes also educational counsellors, sociologists and social/economic surveys professionals, political scientists, historians, philosophers and culture experts.

A limited number of jobs in these occupations will be comprised mainly by university graduates, who have to take into account the need to look for a job also in other professions. By extending their qualifications, for example, knowledge of foreign languages, they can apply for jobs also in shared service centers (so-called *outsourcing*).

3.7. Differentiation of the situation in regions



The western and northern voivodeships — dolnośląskie, lubuskie, wielkopolskie, zachodniopomorskie and pomorskie - are distinguished by the smallest number of surplus professions compared to the country. In the case of the Dolnośląskie, Lubuskie and Wielkopolskie, none of the occupational groups was classified as a surplus of job seekers. Difficulties in finding a job in this area regard above all: economists; educational counsellors; travel consultants and clerks; political scientists, historians, philosophers; sociologists and social/economic surveys professionals; food and nutrition technology professionals. The surplus in these occupational groups is primarily due to the fact that there are too many graduates without experience and specific specialization in relation to the demand of the labour market. Therefore, these people are forced to look for a job in related professions. The western and northern voivodeships are characterized by a much larger share of professions in which there is a shortage of jobseekers.

For 2019 it is anticipated that problems with finding a job will not occur in the construction industry (eg concrete placers, concrete finishers and related workers, pavers, construction installation assemblers), production (eg toolmakers, welders, electrical mechanics and electrical assemblers), transport (eg bus drivers, truck drivers, clearing and forwarding agents), gastronomy (eg bakers, confectioners, chefs, cooks, kitchen helpers), medical and care sector (physiotherapy technicians and assistants, nurses and midwives, social work professionals caring for the elderly and disabled), service (eg hairdressers, beauticians), in teaching professions (eg foreign language teachers, teachers for practical vocational training, teachers of vocational subjects, pre-school teachers), financial (eg independent accountants, finance and accounting staff with knowledge of foreign languages, accounting and bookkeeping clerks).



Among voivodeships located in the **central and southern part** of the country (ie kujawsko-pomorskie, łódzkie, małopolskie, opolskie and śląskie voivodeships), the number of shortage professions varies from 15 in the łódzkie voivodeship to 40 in the śląskie and opolskie voivodeships. In all regions, 12 professions will be sought, mainly from the manufacturing industry (including electrical mechanics and electrical assemblers, tailors and clothing manufacturers, metal working machine tool setters and operators) as well as from the construction industry (construction installation assemblers, earthmoving plant operators and mechanics), transport (bus drivers, lorry and saddle tractor drivers, truck drivers), catering (cooks) and medical (nurses and midwives). In the aforementioned voivodeships, only individual surplus professions will appear, eg in the kujawsko-pomorskie, małopolskie and opolskie voivodeships, employees may have problems with finding employment as an economist.



There are 16 shortage and 1 surplus occupations forecasted in **Mazowsze**. Due to the diverse situation in the region, it is worth looking at its individual regions. In the area covering Warszawa and 9 neighboring poviats, employers will have difficulties in recruitment in 38 occupations. On the labour market there will be insufficient number of employees in transport and logistic industry. In addition to bus drivers and truck drivers, clearing and forwarding agents, sales managers, stock clerks, postmen and package deliverers will be sought after. Problems with filling posts will also refer to employers from the construction, production, catering and medical sectors. In the remaining area of the voivodeship, there will be less demand for employees. In 2019, the shortage is forecast in 10 occupations, including the medical industry (medical doctors, nurses and midwives), construction industry (operators and mechanics of equipment for heavy work, bricklayers and plasterers) and transport (bus drivers and truck drivers). In both regions of Mazowsze, economists will be the only surplus profession.



Voivodeships located in the eastern part of Poland - warmińsko-mazurskie, podlaskie, lubelskie, podkarpackie and świętokrzyskie - are still distinguished by the number of surplus professions higher than in other areas of the country. The most frequently mentioned occupations, in which candidates may have difficulties in finding employment, include economists, administration and office clerks, public administration professionals, food and nutrition technology professionals, IT technicians as well as travel consultants and clerks. In the case of these professions, the problem is primarily a large number of graduates - significantly exceeding the demand for local labour markets. The surplus in 2019 will also include professions related to agriculture - farming and forestry advisers and farmers and animal producers. In eastern Poland, the number of shortage professions is slightly smaller than in other voivodeships, however, trends that can be observed on the national scale are also present here.

3.8 Summary

According to the result of the Occupational Barometer in 2019, problems related to the availability of employees will increase. In order to mitigate this phenomenon, it will be necessary to find solutions which enable the activation of previously hidden resources, such as economically inactive persons, which will be the main challenge for the labour market institutions.

The survey provides information on the various reasons why the shortage of employees in particular industries is getting stronger. The most frequently indicated reasons include:

- unattractive employment conditions (including unclear recruitment rules, lack of employment stability, hourly dimension, relations with the employer),
- too low salary level,
- difficult or harmful working conditions,
- the necessity to travel out of the place of residence,
- lack of required skills and valid qualifications.

Those interested in the situation on local labour markets, are invited to visit barometrzawodow.pl, where one can find detailed information on the demand for professions in poviats.

www.barometrzawodow.pl

Poland

Construction installation assemblers Construction joiners and carpenters Construction workers

Construction joiners and carpenters
Construction workers

Acoustics and sound engineers
Administration and office clerks
Agricultural and gardening machines operators
Air traffic controllers
Analysts, testers and ICT system operators
Animal services workers
Architects and urban planners
Archivists and curators
Artists, interior decorators and conservators
Assistants in education
Automotive diagnosis technicians
Biologists, biotechnologists, biochemists
Butchers and fishmongers
Car wash, laundry and ironing workers
Caretakers, doorkeepers, janitors and custodians
Cement and stone machine operators
Chemical engineers and chemists
Chemical products plant and machine operators
Childminders
Cleaners and room service
Clearing and forwarding agents
Construction engineers
Construction supervision inspectors
Construction supervision inspectors
Construction technicians
Contact centre agents, survey and market research interviewers
Crane, hoist and related plant operators

Electronic assemblers
Electronics technology, automation and robotics
specialists
Environmental engineering engineers
Events, cultural activities and animation organizers
Farmers and animal producers
Farming and forestry specialists
Finance and accounting staff with knowledge of foreign
anguages

Electrical mechanics and electrical assemblers Finishing work technologists in building trades

Handicraft workers in wood and joiners Independent accountants

Metal working machine tool setters and operators Motor vehicle mechanics and repairers

Nurses and midwives

Florists
Food and nutrition technology specialists
Food processing workers
Foreign language teachers
Forest workers
Funeral service workers
Gardeners i orchardists
Glaziers and window fitters
Graphic and multimedia designers
Handicraft workers in leather and related materials
Household helps
Human resources management and recruitment
specialists
Industrial ceramists
Insurance agents
Internet sales staff
IT technicians
Journalists and editors
Kitchen helpers
Landscape architects
Lawyers

PR, advertising, marketing and sales specialists
Pre-school teachers
Primary education teachers
Printing trades workers
Production garment designers
Production managers
Production organisation professionals
Psychologists and psychotherapists
Public administration professionals
Quality specialists
Railway traffic operators
Real estate professionals
Receptionists and registrars
Road construction workers
Rubber and plastic machine operators
Sales managers
Sales representatives

Sales managers
Sales representatives
Salespeople and cashiers
Secretaries and assistants
Service managers

Service managers Shipdeck crew, ship and port operators Shoomakers

Shoemakers
Social institutions and culture managers
Social workers
Sociologists and social/economic surveys professionals
Special school teachers
Speech therapits and audiophonologists
Sport and recreation instructors
Stonemassons

Stonemasons
Structural metal workers
Surveyors and cartographers
Teachers for practical vocational training
Teachers of vocational subjects
Teachers of vocational subjects
Telecommunications specialists
Textile machine operators
Tinsmiths and laquerers
Translators, interpreters and other linguists
Travel agency employees and tour operators
Uniformed services workers
Upholsterers
Varnishers

Landscape architects
Lawyers
Librarians and related information professionals
Logistics managers
Machinery mechanics and repairers
Management and business service managers
Manual workers in production and simple works
Mechanical engineering technicians
Mechanical engineers
Metal processing workers
Meteorologists, geologists, geographers
Miners and mining plant and machine operators
OHS specialists
Operators of medical equipment
Opticians and prosthetics workers
Other education specialists
Paper manufacturing and processing machine operators
Paramedical practitioners
Passenger car drivers
Pharmacists
Photographers

Varnishers
Veterinarians
Vindicators
Waiters and bartenders
Webmasters

Economists

The "Occupational Barometer" is a forecast for the demand for employees in 2019. The study was conducted by experts at the turn of the third and fourth quarters of 2018. The situation in some professions may change depending on market conditions. The result for the region include professions assessed in at least half of the counties.

Photographers
Physical protection services workers
Plant and machine operators and assemblers
Political scientists, historians, philosophers and culture









National coordinator

The institution ordering the study

Kitchen helpers
Machinery mechanics and repairers

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dolnośląskie region

Electrical mechanics and electrical assemblers Finishing work technologists in building trades

Metal working machine tool setters and operators Motor vehicle mechanics and repairers

Physiotherapists and masseurs Plant and machine operators and assemblers

Finance and accounting start with knowledge of loter languages
Finance professionals
Florists
Food and nutrition technology specialists
Food processing workers
Forest workers
Funeral service workers
Gardeners i orchardists
Glaziers and window fitters
Graphic and multimedia designers
Handicraft workers in leather and related materials
Household helps

Household neips Human resources management and recruitment

Lawyers
Librarians and related information professionals
Logistics managers
Management and business service managers
Mechanical engineering technicians
Mechanical engineers
Metal processing workers
Meteorologists, geologists, geographers
Miners and mining plant and machine operators
OHS specialists

OHS specialists
Operators of medical equipment
Opticians and prosthetics workers
Other education specialists
Paper manufacturing and processing machine operators
Paramedical practitioners
Passenger car drivers
Pharmacists
Photographers
Physical protection services workers
Political scientists, historians, philosophers and culture experts

Tailors and clothing manufacturers
Teachers for practical vocational training

Finishing work technologists in building trades

Acoustics and sound engineers
Administration and office clerks
Agricultural and gardening machines operators
Analysts, testers and ICT system operators
Animal services workers
Architects and urban planners
Architects and urban planners
Artists, interior decorators and conservators
Assistants in education
Automotive diagnosis technicians
Biologists, biotechnologists, biochemists
Butchers and fishmongers
Car wash, laundry and ironing workers
Caretakers, doorkeepers, janitors and custodians
Cement and stone machine operators
Chemical engineers and chemists
Chemical products plant and machine operators

Chemical engineers and chemists
Chemical products plant and machine operators
Childmindees

Childminders
Cleaners and room service
Construction engineers
Construction supervision inspectors
Construction technicians
Contact centre agents, survey and market research

Dentists
Driving instructors
Economists
Educational counsellors
Educators in educational and care institutions
Electrical and energetic engineers
Electronic assemblers
Electronics technology, automation and robotics Electronics technology, automation and robotics specialists
Environmental engineering engineers
Events, cultural activities and animation organizers
Farmers and animal producers
Farming and forestry specialists

Postal clerks
Postmen and package deliverers
Potters and glaziers
PR, advertising, marketing and sales specialists
Primary education teachers
Printing trades workers
Product and garment designers
Production managers
Production organisation professionals
Psychologists and psychotherapists
Public administration professionals
Railway traffic operators
Real estate professionals
Receptionists and registrars
Road construction workers
Rubber and plastic machine operators

Service managers
Shoemakers
Social institutions and culture managers
Social workers
Sociologists and social/economic surveys professionals
Special school teachers
Speech therapists and audiophonologists
Sport and recreation instructors
Stonemasons
Structural metal workers
Surveyors and cartographers
Telecommunications specialists
Trextlem metal workers
Translators, interpreters and other linguists
Travel agency employees and tour operators
Upholsterers
Varnishers
Veterinarians
Vindicators
Webmasters

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National coordinator

The person ordering the study

Regional/Province coordinator

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kujawsko-pomorskie region

Bricklayers and plasterers
Bus drivers
Concreters and steel fixers

Confectioners

Database designers and administrators, programm
Accounting and bookkeeping clerks
Administration and office clerks
Agricultural and gardening machines operators
Analysts, testers and ICT system operators
Animal services workers
Architects and urban planners
Architests and curators
Artists, interior decorators and conservators
Assistants in education
Automotive diagnosis technicians
Biologists, biotechnologists, biochemists
Butchers and fishmongers
Car wash, laundry and ironing workers
Caretakers, doorkeepers, janitors and custodians
Cement and stone machine operators
Chefs

Chemical engineers and chemists
Chemical products plant and machine operators
Childwinders

Dentists
Driving instructors
Educators in educational and care institutions
Electrical and energetic engineers
Electronic assemblers
Environmental engineering engineers

Chemical products plant and machir Childminders Cleaners and room service Clearing and forwarding agents Construction engineers Construction managers Construction supervision inspectors Construction technicians Contact centre agents, survey and m

Food and nutrition technology specialists
Food processing workers
Foreign language teachers
Forest workers
Funeral service workers
Gardeners i orchardists
Glaziers and window fitters
Graphic and multimedia designers
Handicraft workers in leather and related materials
Human resources management and recruitment
specialists

Insurance agents
Internet sales staff
IT technicians
Journalists and editors
Kitchen helpers

Lawyers
Librarians and related information professionals

Logistics managers
Machinery mechanics and repairers
Management and business service managers
Manual workers in production and simple wor
Mechanical engineering technicians

Metal processing workers
Miners and mining plant and machine operators
OHS specialists
Operators of medical equipment
Opticians and prosthetics workers
Paper manufacturing and processing machine operators
Paramedical practitioners
Passenger car drivers
Pharmacists

Photographers
Physical protection services workers
Plant and machine operators and assemblers
Postal clerks
Postage and poskers deliverage

Political scientists, historians, philosophers and culture

experts

Tailors and clothing manufacturers
Teachers of vocational subjects

Printing trades workers
Product and garment designers
Production managers
Production organisation professional
Psychologists and psychotherapists
Public administration professionals
Quality specialists

Quality specialists
Railway traffic operators
Real estate professionals
Receptionists and registrars
Road construction workers
Rubber and plastic machine operators
Sales managers

Salespeople and cashiers Secretaries and assistants Service managers

Social institutions and culture managers

Social work professionals caring for the elderly and

Sociologists and social/economic surveys professionals
Special school teachers
Speech therapists and audiophonologists
Sport and recreation instructors
Stonemasons

Stonemasons
Storekeepers
Structural metal workers
Surveyors and cartographers
Teachers for practical vocational training
Teachers of general subjects
Telecommunications specialists

Translators , interpreters and other linguists
Uniformed services workers

Upholsterers

Travel agency employees and tour operators

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Economists Educational counsellors



armers and animal producers arming and forestry specialists inance and accounting staff with knowledge of foreign anguages

Regional/Province coordinator





The person ordering the study National coordinator

Occupational Barometer 2019 **lubelskie region**

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Bakers
Beauticians
Bricklayers and plasterers

Construction installation assemblers

Agricultural and gardening machines operators
Analysts, testers and ICT system operators
Animal services workers
Architects and urban planners
Architects and urban planners
Artists, interior decorators and conservators
Assistants in education
Biologists, biotechnologists, biochemists
Butchers and fishmongers
Car wash, laundry and ironing workers
Caretakers, doorkeepers, janitors and custodians
Cement and stone machine operators
Chemical engineers and chemists
Chemical products plant and machine operators
Childminders

Childminders
Childminders
Childminders
Cleaners and room service
Concreters and steel fixers
Construction engineers
Construction managers
Construction supervision inspectors
Construction technicians
Construction workers
Contact centre agents, survey and market research interviewers
Crane, hoist and related plant operators
Database designers and administrators, programmers
Deliverers and suppliers
Dental technicians
Dentists

Driving instructors Educators in educational and care institutions Electrical and energetic engineers Electronic assemblers

Electronic assemblers
Electronics technology, automation and robotics
specialists

Specialists
Environmental engineering engineers
Events, cultural activities and animation organizers
Finance professionals
Florists.

Florists
Food processing workers
Foreign language teachers
Forest workers
Funeral service workers

Administration and office clerks

Economists Educational counsellors

Farmers and animal producers Farming and forestry specialists

Gardeners and orchardists
Glaziers and window fitters
Graphic and multimedia designers
Handicraft workers in leather and related materials
Household helps
Human resources management and recruitment
specialists

Industrial ceramists
Insurance agents
Internet sales staff
Journalists and editors
Kitchen helpers
Landscape architects
Lawyers
Librarians and related information professionals
Logistics managers
Machinery mechanics and repairers
Management and business service managers
Manual workers in production and simple works
Mechanical engineers
Metal processing workers
Metal working machine tool setters and operators
Metaerologists, geologists, geographers
OHS specialists
Operators of medical equipment

Photographers
Physical protection services workers
Plant and machine operators and assemblers
Postal clerks
Postmen and package deliverers
Potters and glaziers
PR, advertising, marketing and sales specialists
Pre-school teachers
Primary education teachers
Printing trades workers
Product and garment designers

Food and nutrition technology specialists IT technicians

Mechanical engineering technicians Political scientists, historians, philosophers and culture

experts

Production managers
Production organisation professionals
Psychologists and psychotherapists
Quality specialists
Railway traffic operators
Real estate professionals
Receptionists and registrars
Road construction workers
Rubber and plastic machine operators
Sales managers
Sales representatives
Salespeople and cashiers
Secretaries and assistants
Service managers
Shoemakers

Shoemakers
Social institutions and culture managers
Social workers
Special school teachers
Speech therapists and audiophonologists
Sport and recreation instructors
Stonemasons

Public administration professionals

Sociologists and social/economic surveys professionals Travel agency employees and tour operators

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National coordinator

Institution ordering the study

Regional/Province coordinator

Occupational Barometer 2019 lubuskie region

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Bricklayers and plasterers Bus drivers

Clearing and forwarding agents Concreters and steel fixers

Earthmoving plant operators and mechanics Electrical mechanics and electrical assemblers

Administration and office clerks

Administration and gardening machines operators

Animal services workers
Architects and urban planners
Architects and urban planners
Archivists and curators
Artists, interior decorators and conservators
Assistants in education
Automotive diagnosis technicians
Biologists, biotechnologists, biochemists
Car wash, laundry and ironing workers
Caretakers, doorkeepers, janitors and custodians
Chemical engineers and chemists
Childminders

Childminders
Cleaners and room service
Construction engineers
Construction supervision inspectors

Construction supervision

Construction technicians

interviewers

Crane, hoist and related plant operators

Dentists Driving instructors

Educational counsellors
Educators in educational and care institutions
Electrical and energetic engineers
Flectronic assemblers

Regional/Province coordinator

Environmental engineering engineers Events, cultural activities and animation organizers Farmers and animal producers Farming and forestry specialists Farming and forestry special Finance professionals

Finishing work technologists in building trades Foreign language teachers

Machinery mechanics and repairers Manual workers in production and simple works

Food processing workers Forest workers

Funeral service workers

Insurance agents Internet sales staff

Journalists and editor Landscape architects

Gardeners i orchardists Glaziers and window fitters Graphic and multimedia designers Handicraft workers in leather and related materials Household helps

Human resources management and recruitment

Langscape architects
Lawyers
Librarians and related information professionals
Logistics managers
Management and business service managers
Mechanical engineering technicians
Mechanical engineers

Mechanical engineers
Metal processing workers
Meteorologists, geologists, geographers
OHS specialists

OHS specialists
Operators of medical equipment
Opticians and prosthetics workers
Other education specialists

Orner education specialists Paramedical practitioners Passenger car drivers

Photographers

Plant and machine operators and assemblers Political scientists, historians, philosophers and culture

experts Postal clerks

Postal clerks
PR, advertising, marketing and sales specialists
Primary education teachers
Printing trades workers
Product and garment designers
Production managers
Production organisation professionals
Public administration professionals

Public administration profe Quality specialists Railway traffic operators Real estate professionals Road construction workers Secretaries and assistants Service managers

Service managers
Shoemakers
Social institutions and culture managers
Sociologists and social/economic surveys professionals
Special school teachers
Speech therapists and audiophonologists
Sport and recreation instructors
Stonemasons
Suppopers and cartographers

Surveyors and cartographers
Teachers for practical vocational training
Teachers of general subjects
Telecommunications specialists
Translators, interpreters and other linguists
Travel agency employees and tour operators
Veterinarians
Vindicators

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National coordinator





Occupational Barometer 2019 łódzkie region

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Earthmoving plant operators and mechanics

Accounting and bookkeeping clerks
Administration and office clerks
Agricultural and gardening machines operator
Analysts, testers and ICT system operators
Animal services workers
Architects and urban planners
Archivists and curators
Artists, interior decorators and conservators
Assistants in education
Automotive diagnosis technicians
Bakers
Beauticians ٥

Beauticians
Biologists, biotechnologists, biochemists
Car wash, laundry and ironing workers
Caretakers, doorkeepers, janitors and custodians
Cement and stone machine operators
Chefs

Cleaners and room service
Clearing and forwarding agents
Concreters and steel fixers
Confectioners

Construction joiners and carpenters
Construction managers

Construction managers
Construction supervision inspectors
Construction technicians
Construction workers
Contact centre agents, survey and market research
interviewers
Crane, hoist and related plant operators
Database designers and administrators, programmers
Deliverers and suppliers
Dental technicians

Electronic assemblers
Electronics technology, automation and robotics specialists
Environmental engineering engineers
Events, cultural activities and animation organizers
Farmers and animal producers
Farming and forestry specialists
Finance professionals

Storekeepers

Finishing work technologists in building trades
Florists
Food and nutrition technology specialists
Food processing workers
Foreign language teachers
Forest workers
Funeral service workers
Gardeners i orchardists
Glaziers and window fitters
Graphic and multimedia designers
Hairdressers

Handicraft workers in wood and joiners
Household helps

Human resources management and recruitment

Insurance agents
Internet sales staff
IT technicians
Journalists and editors
Kitchen helpers
Landscape architects

Kitchen helpers
Landscape architects
Lawyers
Librarians and related information professionals
Logistics managers
Machinery mechanics and repairers
Management and business service managers
Manual workers in production and simple works
Mechanical engineering technicians
Mechanical engineers
Medical doctors
Metal processing workers
Motor vehicle mechanics and repairers
OHS specialists
Operators of medical equipment
Opticians and prosthetics workers
Other education specialists
Paper manufacturing and processing machine operators
Paramedical practitioners
Passenger car drivers
Pavers
Pharmacists
Photographers
Physical protection services workers

Photographers
Physical protection services workers
Physiotherapists and masseurs
Plant and machine operators and assemblers
Political scientists, historians, philosophers and culture

Potters and glaziers
PR, advertising, marketing and sales specialists
Pre-school teachers
Primary education teachers
Printing trades workers
Product and garment designers
Production managers
Production organisation professionals
Psychologists and psychotherapists
Public administration professionals
Quality specialists
Railway traffic operators
Real estate professionals
Receptionists and registrars
Road construction workers
Roofers and sheet metal workers in building trades
Rubber and plastic machine operators
Sales managers
Sales representatives
Sales representatives
Sales representatives
Sales representatives
Sociel managers
Shoemakers
Social institutions and culture managers
Social workers
Sociologists and social/economic surveys professional
Special school teachers

Sociologists and social/economic surveys profession Special school teachers Speech therapists and audiophonologists Sport and recreation instructors

Sport and recreation instructors
Stonemasons
Structural metal workers
Surveyors and cartographers
Teachers of practical vocational training
Teachers of vocational subjects
Teachers of vocational subjects
Telecommunications specialists
Textile machine operators
Tinsmiths and laquerers
Translators, interpreters and other linguists
Travel agency employees and tour operators
Uniformed services workers
Upholsterers
Varnishers
Veterinarians
Vindicators
Waiters and hartendars Waiters and bartenders Webmasters

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Regional/Province coordinator

National coordinator

Occupational Barometer 2019 małopolskie region

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Clearing and forwarding agents Concreters and steel fixers Construction engineers
Construction installation assemblers

Construction joiners and carpenters
Construction managers

Construction workers

Acoustics and sound engineers
Agricultural and gardening machines operators
Analysts, testers and ICT system operators
Animal services workers
Architects and urban planners
Architests and curators
Artists, interior decorators and conservators
Assistants in education
Automotive diagnosis technicians
Biologists, biotechnologists, biochemists
Butchers and fishmongers
Car wash, laundry and ironing workers
Caretakers, doorkeepers, janitors and custodians
Cement and stone machine operators
Chemical engineers and chemists
Chemical engineers and chemists

Chemical engineers and chemists Chemical products plant and machine operators Childminders

Construction supervision inspectors
Construction technicians

Contact centre agents, survey and market research

Educational counsellors
Educators in educational and care institutions
Electrical and energetic engineers
Electronic assemblers
Electronics technology, automation and robotics

Environmental engineering engineers
Events, cultural activities and animation organizers
Farmers and animal producers
Farming and forestry specialists
Finance and accounting staff with knowledge of foreign

Earthmoving plant operators and mechanics Electrical mechanics and electrical assemblers Finishing work technologists in building trades

Handicraft workers in wood and joiners Independent accountants

Metal working machine tool setters and operators Motor vehicle mechanics and repairers

Foreign language teachers
Forest workers
Forest workers
Gardeners i orchardists
Glaziers and window fitters
Graphic and multimedia designers
Handicraft workers in leather and related materials
Household helps
Human resources management and recruitment
specialists
Industrial ceramists
Insurance agents
Internet sales staff
IT technicians
Journalists and editors
Kitchen helpers
Landscape architects
Lawyers
Librarians and related information professionals
Logistics managers
Machinery mechanics and repairers
Management and business service managers
Manual workers in production and simple works
Mechanical engineering technicians
Mechanical engineers
Metal processing workers

Teachers for practical vocational training Teachers of vocational subjects

Truck and tractor drivers Waiters and bartenders

Welders

PR, advertising, marketing and sales specialists
Pre-school teachers
Primary education teachers
Priming trades workers
Product and garment designers
Production managers
Production organisation professionals
Psychologists and psychotherapists
Public administration professionals
Quality specialists
Railway traffic operators
Real estate professionals
Receptionists and registrars
Road construction workers
Rubber and plastic machine operators
Sales managers
Sales representatives
Salespeople and cashiers
Secretaries and assistants
Service managers
Shoemakers
Social institutions and culture managers

Snoemakers Social institutions and culture managers

Social institutions and culture managers
Social workers
Sociologists and social/economic surveys professionals
Special school teachers
Speech therapists and audiophonologists
Sport and recreation instructors
Stonemasons
Structural metal workers
Surveyors and cartographers
Teachers of general subjects
Telecommunications specialists
Textile machine operators
Translators, interpreters and other linguists
Travel agency employees and tour operators
Uniformed services workers
Upholsterers
Veterinarians
Vindicators

Administration and office clerks **Economists**

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Mechanical engineers
Metal processing workers
Meteorologists, geologists, geographers
Miners and mining plant and machine operators
ONS specialists

OHS specialists
Operators of medical equipment
Opticians and prosthetics workers
Other education specialists
Paper manufacturing and processing machine operators
Paramedical practitioners
Passenger car drivers
Pharmacists
Photographers
Physical protection services workers
Plant and machine operators and assemblers
Political scientists, historians, philosophers and culture experts







National coordinator



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mazowieckie region

빙

Concreters and steel fixers Construction installation assemblers

Construction workers

Accounting and bookkeeping clerks
Acoustics and sound engineers
Administration and office clerks
Agricultural and gardening machines operators
Analysts, testers and ICT system operators
Animal services workers
Architects and urban planners
Archivists and curators
Artists, interior decorators and conservators
Assistants in education
Automotive diagnosis technicians
Beauticians

Beauticians
Biologists, biotechnologists, biochemists
Bus drivers
Butchers and fishmongers
Car wash, laundry and ironing workers
Caretakers, doorkeepers, janitors and custodians
Cement and stone machine operators
Chefs
Chemical engineers and chemists

Chemical engineers and chemists
Chemical products plant and machine operators
Childminders
Cleaners and room service
Clearing and forwarding agents
Confectioners

Confectioners
Construction engineers
Construction managers
Construction supervision inspectors
Construction technicians
Contact centre agents, survey and market research

interviewers
Crane, hoist and related plant operators
Database designers and administrators, programm,
Deliverers and suppliers
Dental technicians

Dental technicians
Dental technicians
Dental technicians
Dentists
Driving instructors
Educational counsellors
Educators in educational and care institutions
Electrical and energetic engineers
Electronic assemblers
Electronics technology, automation and robotics
specialists
Environmental engineering engineers
Events, cultural activities and animation organizers
Farmers and animal producers
Farmers and arounting staff with knowledge of foreign languages

uages ince professionals shing work technologists in building trades

Electrical mechanics and electrical assemblers Medical doctors

Nurses and midwives

Florists
Food and nutrition technology specialists
Food processing workers
Foreign language teachers
Forest workers
Funeral service workers
Gardeners i orchardists
Glaziers and window fitters
Graphic and multimedia designers
Hairdressers
Handicraft workers in leather and related materials
Handicraft workers in wood and joiners
Household helps
Human resources management and recruitment
specialists
Independent accountants
Insurance agents
Internet sales staff
IT technicians
Journalists and editors
Kitchen helpers
Landscape architects
Lawyers
Librarians and related information professionals
Logistics managers
Machinery mechanics and repairers

Lubrarians and related information professionals
Logistics managers
Machinery mechanics and repairers
Management and business service managers
Manual workers in production and simple works
Mechanical engineering technicians
Mechanical engineers
Metal processing workers
Metal processing workers
Metal working machine tool setters and operators
Meteorologists, geologists, geographers
OHS specialists
Operators of medical equipment
Opticians and prosthetics workers
Other education specialists
Paper manufacturing and processing machine operators
Paramedical practitioners
Passenger car drivers
Pharmacists
Photographers
Physical protection services workers
Physical protection services workers
Physiotherapists and masseurs
Plant and machine operators and assemblers
Political scientists, historians, philosophers and culture experts
Postal clerks
Postmen and package deliverers
Potters and glaziers
PR, advertising, marketing and sales specialists

Pre-school teachers
Primary education teachers
Printing trades workers
Product and garment designers
Production managers
Production organisation professionals
Psychologists and psychotherapists
Public administration professionals
Quality specialists
Railway traffic operators
Real estate professionals
Receptionists and registrars
Road construction workers
Rubber and plastic machine operators
Sales managers
Sales representatives
Salespeople and cashiers
Secretaries and assistants
Service managers
Shoemakers

Shoemakers
Social institutions and culture managers
Social work professionals caring for the elderly and disabled

disabled
Social workers
Sociologists and social/economic surveys professionals
Special school teachers
Speech therapists and audiophonologists
Sport and recreation instructors
Stonemasons

Sport and recreation instructors
Stonemasons
Storekeepers
Structural metal workers
Surveyors and cartographers
Tailors and clothing manufacturers
Teachers for practical vocational training
Teachers of general subjects
Teachers of vocational subjects
Teachers of vocational subjects
Telecommunications specialists
Textile machine operators
Tinsmiths and laquerers
Toolmakers
Translators, interpreters and other linguists
Travel agency employees and tour operators
Uniformed services workers
Upholsterers
Varnishers
Veterinarians
Vindicators
Waiters and bartenders
Webmasters

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WOJEWÓDZKI URZĄD PRACY





Regional/Province coordinator

National coordinator

Occupational Barometer 2019 opolskie region

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Bricklayers and plasterers Bus drivers

Construction joiners and carpenters Construction workers

Earthmoving plant operators and mechanics Electrical mechanics and electrical assemblers

Finishing work technologists in building trades
Acoustics and sound engineers
Administration and office clerks
Agricultural and gardening machines operators
Analysts, testers and ICT system operators
Animal services workers
Architects and urban planners
Archivists and curators
Artists, interior decorators and conservators
Assistants in education
Automotive diagnosis technicians
Beauticians
Biologists, biotechnologists, biochemists
Butchers and fishmongers
Car wash, laundry and ironing workers
Caretakers, doorkeepers, janitors and custodians
Cement and stone machine operators
Chemical pagingers

Caretakers, doorkeepers, janitors and custodians
Cement and stone machine operators
Chefs
Chemical engineers and chemists
Chemical products plant and machine operators
Childminders
Cleaners and room service
Clearing and forwarding agents
Confectioners
Construction engineers
Construction managers
Construction supervision inspectors
Construction technicians
Contact centre agents, survey and market research
interviewers
Crane, beitst and calested also

Contact centre agents, survey and interviewers
Crane, hoist and related plant operators
Database designers and administrators, programmers
Deliverers and suppliers
Dental technicians
Dentists
Driving instructors
Educational counsellors
Educations in educational and care institutions
Electrical and energetic engineers
Electronic assemblers
Environmental engineering engineers
Events, cultural activities and animation organizers
Farmers and animal producers
Farming and forestry specialists

Foreign language teachers Graphic and multimedia designers

Metal processing workers Metal working machine tool setters and operators

Finance and accounting staff with knowledge of foreil languages
Finance professionals
Fishermen
Florists
Food and nutrition technology specialists
Food processing workers
Forest workers
Gardeners i orchardists
Glaziers and window fitters
Handicraft workers in leather and related materials
Household helps
Human resources management and recruitment
specialists
Industrial ceramists
Insurance agents
Internet sales staff
IT technicians
Journalists and editors
Landscape architects
Lawyers
I ibrarians and related information professionals

Lawyers
Librarians and related information professionals
Logistics managers
Machinery mechanics and repairers
Management and business service managers
Manual workers in production and simple works
Mechanical engineering technicians
Mechanical engineers

Mechanical engineers
Mechanical engineers
Meteorologists, geologists, geographers
Miners and mining plant and machine operators
OHS specialists
Operators of medical equipment
Opticians and prosthetics workers
Other education specialists
Paper manufacturing and processing machine operators
Paramedical practitioners
Passenger car drivers
Pharmacists
Photographers
Plant and machine operators and assemblers
Political scientists, historians, philosophers and culture experts

Roofers and sheet metal workers in building trades Social work professionals caring for the elderly and

Postal clerks
Postmen and package deliverers
Potters and glaziers
PR, advertising, marketing and sales specialists
Pre-school teachers
Primary education teachers
Primting trades workers
Product and garment designers
Production managers
Production organisation professionals
Psychologists and psychotherapists
Public administration professionals
Quality specialists
Quality specialists

Sales managers
Sales representatives
Salespeople and cashiers
Secretaries and assistants
Service managers
Shoemakers

Social institutions and culture managers

Social workers
Sociologists and social/economic surveys professionals
Special school teachers
Speech therapists and audiophonologists
Sport and recreation instructors
Stonemasons

Stonemasons
Surveyors and cartographers
Teachers for practical vocational training
Teachers of general subjects
Teachers of vocational subjects
Teachers of vocational subjects
Telecommunications specialists
Textile machine operators
Translators, interpreters and other linguists
Travel agency employees and tour operators
Veterinarians

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National coordinator

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podkarpackie region

Bus dri
Chefs

Construction engineers
Construction installation assemblers

Accounting and bookkeeping clerks
Administration and office clerks
Agricultural and gardening machines operators
Analysts, testers and ICT system operators

Animal services workers
Architects and urban planne
Archivists and curators

Artists, interior decorators and conservators Assistants in education

Automotive diagnosis technicians

Beauticians
Biologists, biotechnologists, biochemists
Butchers and fishmongers
Car wash, laundry and ironing workers
Caretakers, doorkeepers, janitors and custodians
Cement and stone machine operators
Chemical engineers and chemists
Childminders

Cleaners and room service Clearing and forwarding ager Confectioners

Construction technicians

<u>Contact centre agents, survey and market research</u>

interviewers

Database designers and administrators, programm
Deliverers and suppliers
Dental technicians
Dentists

Educators in educational and care institutions Electrical and energetic engineers Electronic assemblers

Electronics assemblers

Electronics technology, automation and robotics

Farmers and animal producers

Farming and forestry specialists

Educational counsellors

Foreign language teachers
Forest workers
Forest workers
Funeral service workers
Gardeners i orchardists
Glaziers and window fitters
Graphic and multimedia designers
Household helps
Human resources management and recruitment
specialists
Insurance agents

Insurance agents
Internet sales staff Internet sales staff
IT technicians
Journalists and editors
Kitchen helpers
Landscape architects

Lawyers
Librarians and related information professionals
Logistics managers
Mechinery mechanics and renairers

Machinery mechanics and repairers
Management and business service managers
Manual workers in production and simple works
Mechanical engineering technicians
Mechanical engineers
Metal processing workers
OHS specialists

OHS specialists
Operators of medical equipment
Opticians and prosthetics workers
Paramedical practitioners
Passenger car drivers
Photographers
Physical protection services workers
Plant and machine operators and assemblers

Plant and meaning Postal clerks
Postmen and package deliverers
Potters and glaziers
PR, advertising, marketing and sales specialists
Pre-school teachers

Food and nutrition technology specialists

Public administration professionals

Roofers and sheet metal workers in building trades Tinsmiths and laquerers

Product and garment designers

Production managers
Production organisation professionals
Psychologists and psychotherapists
Quality specialists

Quality specialists
Railway traffic operators
Real estate professionals
Receptionists and registrars
Road construction workers
Rubber and plastic machine operators
Sales managers

Sales managers Sales representatives Salespeople and cashiers Secretaries and assistants

Shoemakers
Social institutions and culture managers
Social work professionals caring for the elderly and disabled
Social workers
Special school teachers
Speech therapists and audiophonologists
Sport and recreation instructors
Stonemasons
Storekeepers

Storekeepers Structural metal workers

Structural metal workers
Surveyors and cartographers
Tailors and clothing manufacturers
Teachers for practical vocational training
Teachers of general subjects
Teachers of vocational subjects
Telecommunications specialists
Translators, interpreters and other linguists
Uniformed services workers
Upholsterers

Sociologists and social/economic surveys professionals Travel agency employees and tour operators

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Political scientists, historians, philosophers and culture







National coordinator

Occupational Barometer 2019 podlaskie region

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Bus drivers
Chefs
Construction installation assemblers Construction joiners and carpenters Construction workers

Accounting and bookkeeping clerks
Administration and office clerks
Agricultural and gardening machines operat
Analysts, testers and ICT system operators
Animal sequines workers Analysts, testers and ICT system operators
Animal services workers
Architects and urban planners
Archivists and curators
Artists, interior decorators and conservators
Assistants in education
Automotive diagnosis technicians
Beauticians
Beauticians
Biologists, biotechnologists, biochemists
Butchers and fishmongers
Car wash, laundry and ironing workers
Caretakers, doorkeepers, janitors and custodians
Cement and stone machine operators
Chemical engineers and chemists
Chemical products plant and machine operators
Childminders
Cleaners and room service

Chemical products plant and machine operators
Childminders
Clearners and room service
Clearing and forwarding agents
Concreters and steel fixers
Confectioners
Construction engineers
Construction supervision inspectors
Construction supervision inspectors
Construction technicians
Contact centre agents, survey and market research interviewers
Crane, hoist and related plant operators
Database designers and administrators, programmers
Deliverers and suppliers
Dental technicians
Dentists
Driving instructors
Educational counsellors
Educators in educational and care institutions
Electrical and energetic engineers
Electronic assemblers
Electronics technology, automation and robotics
specialists
Environmental engineering engineers
Events, cultural activities and animation organizers

Handicraft workers in wood and joiners

Road construction workers

Food and nutrition technology specialists
Food processing workers
Foreign language teachers
Forest workers
Funeral service workers
Gardeners i orchardists
Glaziers and window fitters
Graphic and multimedia designers
Hairdressers
Handicraft workers in leather and related materials
Household helps
Human resources management and recruitment

Human resources management and recruitment specialists

specialists
Insurance agents
Internet sales staff
IT technicians
Journalists and editors
Kitchen helpers
Landscape architects
Lawyers
Librarians and related information professionals
Logistics managers
Machinery mechanics and repairers
Management and business service managers
Manual workers in production and simple works
Mechanical engineering technicians
Mechanical engineers

Mechanical engineering technicians
Mechanical engineers
Metal processing workers
Metal working machine tool setters and operators
Meteorologists, geologists, geographers
Miners and mining plant and machine operators
Motor vehicle mechanics and repairers
OHS specialists

OHS specialists
Operators of medical equipment
Opticians and prosthetics workers
Other education specialists
Paper manufacturing and processing machine operators
Paramedical practitioners
Passenger car drivers

Photographers
Physical protection services workers

Physiotherapists and masseurs Plant and machine operators and assemblers Political scientists, historians, philosophers and

Farmers and animal producers

Storekeepers Tailors and clothing manufacturers

Postal clerks
Postmen and package deliverers
PR, advertising, marketing and sales specialists
Pre-school teachers
Primary education teachers
Printing trades workers
Product and garment designers
Production managers
Production organisation professionals
Psychologists and psychotherapists
Quality specialists
Railway traffic operators
Real estate professionals
Receptionists and registrars
Roofers and sheet metal workers in building trades
Rubber and plastic machine operators
Sales managers
Sales representatives

Snoemakers
Social work professionals caring for the elderly and disabled

disabled
Social workers
Sociologists and social/economic surveys professionals
Special school teachers
Speech therapists and audiophonologists
Sport and recreation instructors
Stonemasons

Stonemasons
Structural metal workers
Surveyors and cartographers
Teachers for practical vocational training
Teachers of general subjects
Teachers of vocational subjects
Telecommunications specialists
Teextile machine operators
Tinsmiths and laquerers
Translators, interpreters and other linguists
Travel agency employees and tour operators
Upholsterers
Varnishers

Vindicators
Waiters and bartenders
Webmasters

Public administration professionals

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Wojewódzki Urząd Pracy





National coordinator

Occupational Barometer 2019 pomorskie region

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Cleaners and room service Clearing and forwarding agents Concreters and steel fixers

Construction engineers
Construction installation assemblers

Deliverers and suppliers Earthmoving plant operators and mechanics

Electrical mechanics and electrical assemblers Finishing work technologists in building trades

Food processing workers Foreign language teachers Glaziers and window fitters

Metal working machine tool setters and operators Motor vehicle mechanics and repairers

Earthmoving plant operators and mechanics

Acoustics and sound engineers
Administration and office clerks
Agricultural and gardening machines operators
Air traffic controllers
Analysts, testers and ICT system operators
Animal services workers
Architects and urban planners
Archivists and curators
Artists, interior decorators and conservators
Assistants in education
Automotive diagnosis technicians
Biologists, biotechnologists, biochemists
Car wash, laundry and ironing workers
Caretakers, doorkeepers, janitors and custodians
Cement and stone machine operators
Chemical engineers and chemists
Chemical products plant and machine operators

Childminders
Construction supervision inspectors
Construction technicians
Contact centre agents, survey and market research

interviewers Crane, hoist and related plant operators Database designers and administrators, programmers Dental technicians Denticts

Dentists
Driving instructors
Educators in educational and care institutions
Electrical and energetic engineers
Electronic assemblers

Electronic assemblers
Electronics technology, automation and robotics

Environmental engineering engineers
Events, cultural activities and animation organizers
Farmers and animal producers
Farming and forestry specialists
Finance professionals
Eisbarmen

Economists

Florists
Food and nutrition technology specialists
Forest workers
Funeral service workers
Gardeners i orchardists
Graphic and multimedia designers
Handicraft workers in leather and related materials
Household helps
Human resources management and recruitment
specialists

specialists
Industrial ceramists
Insurance agents
Internet sales staff
IT technicians
Journalists and editors
Landscape architects

Landscape architects
Lawyers
Librarians and related information professionals
Logistics managers
Machinery mechanics and repairers
Management and business service managers
Mechanical engineering technicians
Mechanical engineering technicians
Mechanical engineers
Medical doctors
Metal processing workers
Meteorologists, geologists, geographers
OHS specialists
OHS specialists
Operators of medical equipment
Opticians and prosthetics workers
Other education specialists
Paper manufacturing and processing machine operators
Paramedical practitioners
Passenger car drivers
Pharmacists
Photographers

Pharmacists
Photographers
Plant and machine operators and assemblers
Political scientists, historians, philosophers and culture
woorts

Roofers and sheet metal workers in building trades Rubber and plastic machine operators

Storekeepers
Structural metal workers
Tailors and clothing manufacturers

Postal clerks
Potters and glaziers
PR, advertising, marketing and sales special
Primary education teachers
Printing trades workers
Product and garment designers
Production managers
Production organisation professionals
Psychologists and psychotherapists
Public administration professionals
Quality specialists
Railway traffic operators
Real estate professionals
Road construction workers
Sales managers
Secretaries and assistants
Service managers
Shipdeck crew, ship and port operators
Shoemakers

Shoemakers
Social institutions and culture managers
Sociologists and social/economic surveys profession
Special school teachers
Speech therapists and audiophonologists
Sport and recreation instructors
Stonemasons

Stonemasons
Surveyors and cartographers
Teachers of general subjects
Telecommunications specialists
Textile machine operators
Translators, interpreters and other linguists

Varnishers Veterinarians

Educational counsellors

Travel agency employees and tour operators

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National coordinator

The person ordering the study

Regional/Province coordinator

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śląskie region

Earthmoving plant operators and mechanics

Accounting and bookkeeping clerks
Acoustics and sound engineers
Administration and office clerks
Agricultural and gardening machines operators
Analysts, testers and ICT system operators
Animal services workers
Architects and urban planners
Archivists and curators
Artists, interior decorators and conservators
Assistants in education
Automotive diagnosis technicians
Biologists, biotechnologists, biochemists
Car wash, laundry and ironing workers
Caretakers, doorkeepers, janitors and custodians
Chemical products plant and machine operators
Childminders

Chemical engineers and chemists
Chemical products plant and machine operators
Childminders
Cleaners and room service
Clearing and forwarding agents
Construction engineers
Construction supervision inspectors
Construction technicians
Contact centre agents, survey and market research

interviewers
Crane, hoist and related plant operators
Database designers and administrators, programmers
Deliverers and suppliers
Dental technicians
Dentists

Economists
Educational counsellors
Educators in educational and care institution
Electrical and energetic engineers
Electronic assemblers
Electronic and rob Electronic assemblers Electronics technology, automation and robotics Electrical mechanics and electrical assemblers Finishing work technologists in building trades

Tailors and clothing manufacturers
Teachers for practical vocational training

Welders

Potters and glaziers
PR, advertising, marketing and sales specialists
Pre-school teachers
Primary education teachers
Printing trades workers
Product and garment designers
Production managers
Production organisation professionals
Psychologists and psychotherapists
Public administration professionals
Quality specialists
Railway traffic operators
Real estate professionals
Receptionists and registrars
Road construction workers
Rubber and plastic machine operators
Sales managers

Rubber and plastic machine Sales managers Sales representatives Secretaries and assistants Service managers Shoemakers

Shoemakers Social institutions and culture managers

Social institutions and culture managers
Social workers
Sociologists and social/economic surveys professionals
Speech therapists and audiophonologists
Sport and recreation instructors
Stonemasons

Stonemasons
Structural metal workers
Surveyors and cartographers
Teachers of general subjects
Teachers of vocational subjects
Telecommunications specialists
Translators, interpreters and other linguists
Travel agency employees and tour operators
Upholsterers

Finance professionals
Florists
Food and nutrition technology specialists
Food processing workers
Foreign language teachers
Forest workers
Funeral service workers
Gardeners i orchardists
Glaziers and window fitters
Graphic and multimedia designers
Handicraft workers in leather and related materials
Household helps

Household helps
Human resources management and recruitment
specialists
Insurance agents
Internet sales staff
IT technicians
Journalists and editors
Landscape architects

Landscape architects
Lawyers
Librarians and related information professionals
Logistics managers
Machinery mechanics and repairers
Management and business service managers
Mechanical engineering technicians
Mechanical engineers
Metal processing workers
Meteorologists, geologists, geographers
Miners and mining plant and machine operators
OHS specialists
Operators of medical equipment
Opticians and prosthetics workers
Other education specialists
Paper manufacturing and processing machine operators
Paramedical practitioners
Passenger car drivers
Pharmacists
Pharmacists

Physical protection services workers Plant and machine operators and assemblers Postal clerks Postmen and package deliverers

Political scientists, historians, philosophers and culture

rmers and animal producers nance and accounting staff with knowledge of foreign

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świętokrzyskie region

Bus drivers
Chefs
Concreters and steel fixers

Earthmoving plant operators and mechanics

Accounting and bookkeeping clerks

Acoustics and sound engineers

Agricultural and gardening machines operators

Analysts, testers and ICT system operators

Animal services workers

Archivets and urban planners

Archivets and curators

Artists, interior decorators and conservators

Assistants in education

Automotive diagnosis technicians

Beauticians

Beauticians
Biologists, biotechnologists, biochemists
Butchers and fishmongers
Car wash, laundry and ironing workers
Caretakers, doorkeepers, janitors and custodians
Cement and stone machine operators
Chemical engineers and chemists

Construction engineers
Construction managers
Construction supervision inspectors
Construction technicians
Contact centre agents, survey and market research
interviewers
Crane, hoist and related plant operators
Database designers and administrators, programmers
Deliverers and suppliers
Dental technicians
Dentists

Confectioners
Construction engineers
Construction engineers
Construction engineers

Electrical mechanics and electrical assemblers Finishing work technologists in building trades

specialists
Independent accountants
Industrial ceramists
Insurance agents
Internet sales staff
IT technicians
Journalists and editors
Kitchen helpers
Landscape architects

Food processing workers
Foreign language teachers
Forest workers
Funeral service workers
Gardeners i orchardists
Glaziers and window fitters
Graphic and multimedia designers
Handicraft workers in leather and related materials
Household helps

Household helps
Human resources management and recruitment

PR, advertising, marketing and sales specialists
Pre-school teachers
Primary education teachers
Printing trades workers
Product and garment designers
Production managers
Production organisation professionals
Psychologists and psychotherapists
Quality specialists
Railway traffic operators
Real estate professionals
Receptionists and registrars
Road construction workers
Rubber and plastic machine operators
Sales managers
Sales representatives
Salespeople and cashiers
Secretaries and assistants
Service managers
Shoemakers
Social institutions and culture managers

Stonemasons
Structural metal workers
Surveyors and cartographers
Teachers for practical vocational training
Teachers of general subjects
Teachers of vocational subjects
Telecommunications specialists
Translators, interpreters and other linguists
Uniformed services workers
Upholsterers
Varnishers
Veterinarians

Kitchen helpers
Landscape architects
Lawyers
Librarians and related information professionals
Logistics managers
Machinery mechanics and repairers
Management and business service managers
Manual workers in production and simple works
Mechanical engineering technicians
Mechanical engineers
Metal processing workers
Meteorologists, geologists, geographers
Miners and mining plant and machine operators
OHS specialists
Operators of medical equipment
Opticians and prosthetics workers
Other education specialists
Paper manufacturing and processing machine operators
Paramedical practitioners
Passenger car drivers
Pharmacists
Photographers
Physical protection services workers
Physical protection services workers
Physiotherapists and masseurs
Plant and machine operators and assemblers
Postal clerks
Postmen and package deliverers
Potters and glaziers
Food and nutrition technology specialists

Food and nutrition technology specialists

Public administration professionals Travel agency employees and tour operators

Administration and office clerks

Political scientists, historians, philosophers and culture **Educational counsellors**

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Wojewódzki Urzad Pracy w Kielcach



National coordinator





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warmińsko-mazurskie region

Construction installation assemblers Construction joiners and carpenters

Earthmoving plant operators and mechanics
Electrical mechanics and electrical assemblers

Acoustics and sound engineers
Administration and office clerks
Agricultural and gardening machines operators
Analysts, testers and ICT system operators
Analysts, testers and ICT system operators
Animal services workers
Architects and urban planners
Archivists and curators
Artists, interior decorators and conservators
Assistants in education
Automotive diagnosis technicians
Beauticians
Biologists, biotechnologists, biochemists
Butchers and fishmongers
Car wash, laundry and ironing workers
Caretakers, doorkeepers, janitors and custodians
Cement and stone machine operators
Chemical engineers and chemists
Chemical products plant and machine operators
Childminders
Clearing and forwarding agents
Confectioners
Construction engineers
Construction managers
Construction supervision inspectors
Construction supervision inspectors
Construction technicians
Contact centre agents, survey and market research
interviewers
Crane, hoist and related plant operators Earthmoving plant operators and mechanics Electrical mechanics and electrical assemblers

Florists
Food and nutrition technology specialists
Food processing workers
Foreign language teachers
Forest workers
Funeral service workers
Gardeners i orchardists
Glaziers and window fitters
Graphic and multimedia designers
Handicraft workers in leather and related materials
Household helps

Household fielps
Human resources management and recruitment

Lawyers
Librarians and related information professionals
Logistics managers
Machinery mechanics and repairers
Management and business service managers
Manual workers in production and simple works
Mechanical engineering technicians
Mechanical engineers

Truck and tractor drivers
Upholsterers

interviewers
Crane, hoist and related plant operators
Database designers and administrators, programmers
Deliverers and suppliers
Dental technicians
Dentists

Educational counsellors
Educators in educational and care institutions
Electrical and energetic engineers
Electronic assemblers
Electronics technology, automation and robotics
specialists
Environmental engineering engineers

nvironmental engineering engineers vents, cultural activities and animation organizers armers and animal producers arming and forestry specialists nance professionals

Insurance agents
Internet sales staff
IT technicians
Journalists and editors
Kitchen helpers
Landscape architects

Potters and glaziers
PR, advertising, marketing and sales specialists
Pre-school teachers
Primary education teachers
Printing trades workers
Production amagers
Production organisation professionals
Psychologists and psychotherapists
Public administration professionals
Quality specialists
Railway traffic operators
Real estate professionals
Receptionists and registrars
Road construction workers
Rubber and plastic machine operators
Sales managers
Sales representatives
Salespeople and cashiers
Secretaries and assistants
Service managers
Shoemakers
Social institutions and culture managers

Social institutions and culture managers

Social workers
Sociologists and social/economic surveys professionals
Special school teachers
Speech therapists and audiophonologists
Sport and recreation instructors
Stonemasons

Economists

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Photographers
Physical protection services workers
Plant and machine operators and assemblers
Political scientists, historians, philosophers and culture













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wielkopolskie region

Construction joiners and carpenters Construction workers

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Database designers and administrators, programmers Earthmoving plant operators and mechanics

Agricultural and gardening machines operators
Animal services workers

Animal services workers
Architects and urban planners
Archivists and curators
Artists, interior decorators and conservators
Assistants in education
Biologists, biotechnologists, biochemists
Car wash, laundry and ironing workers
Caretakers, doorkeepers, janitors and custodians
Chemical engineers and chemists

Construction engineers
Construction managers
Construction supervision inspectors
Construction technicians
Contact centre agents, survey and market research

Deliverers and suppliers
Dental technicians

riving instructors

Educators in educational and care institutions
Electrical and energetic engineers
Electronic assemblers
Environmental engineering engineers
Events, cultural activities and animation organizers
Farming and forestry specialists
Finance professionals
Florists

Food and nutrition technology specialists

Metal working machine tool setters and operators Motor vehicle mechanics and repairers

Forest workers Funeral service workers Glaziers and window fitters Household helps Human resources management and recruitment

Insurance agents Internet sales staff

Internet sales staff IT technicians Journalists and editor. Landscape architects

Librarians and related information professionals

Logistics managers
Management and business service managers
Mechanical engineering technicians
Mechanical engineers

Metal processing workers

OHS specialists
Operators of medical equipment
Opticians and prosthetics workers
Paper manufacturing and processing machine operators
Paramedical practitioners
Passenger car drivers

Photographers
Physical protection services workers
Physiotherapists and masseurs
Plant and machine operators and assemblers
Political scientists, historians, philosophers and culture

experts Postal clerks PR, advertising, marketing and sales specialists

Primary education teachers
Printing trades workers
Product and garment designers

Production managers
Production organisation professionals
Psychologists and psychotherapists
Public administration professionals
Quality specialists
Real estate professionals
Receptionists and registrars
Road construction workers
Sales managers
Sales representatives

Sales representatives Secretaries and assistants

Secretaries and assistants
Service managers
Social institutions and culture managers
Social workers
Special school teachers
Speech therapists and audiophonologists
Sport and recreation instructors
Stonemasons

Surveyors and cartographers
Teachers for practical vocations
Teachers of general subjects
Teachers of vocational subjects
Telecommunications specialists Telecommunications specialists

Translators, interpreters and other linguists

Travel agency employees and tour operators

Webmasters

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Regional/Province

coordinator





The person ordering the study National coordinator

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zachodniopomorskie region

Bricklayers and plasterers Bus drivers

Butchers and fishmongers
Concreters and steel fixers
Confectioners
Construction installation assemblers

Construction joiners and carpenters Construction workers

Earthmoving plant operators and mechanics Electrical mechanics and electrical assemblers

Electrical mechanics and electrical assemblers

Acoustics and sound engineers
Administration and office clerks
Agricultural and gardening machines operators
Analysts, testers and ICT system operators
Animal services workers
Architects and urban planners
Archivists and curators
Artists, interior decorators and conservators
Assistants in education
Automotive diagnosis technicians
Biologists, biotechnologists, biochemists
Car wash, laundry and ironing workers
Caretakers, doorkeepers, janitors and custodians
Cement and stone machine operators
Chefs
Chemical engineers and chemists
Chemical products plant and machine operators
Childminders
Cleaners and room service
Clearing and forwarding agents
Construction engineers
Construction supervision inspectors

Construction managers
Construction supervision inspectors
Construction technicians
Contact eagents, survey and market research

interviewers
Crane, hoist and related plant operators
Database designers and administrators, programmers
Deliverers and suppliers
Dental technicians
Dentists
Driving instructors
Educational counsellors
Educators in educational and care institutions
Electrical and energetic engineers
Electronic assemblers

Economists Food and nutrition technology specialists

languages Finishing work technologists in building trades

Metal working machine tool setters and operators Motor vehicle mechanics and repairers

Physical protection services workers Physiotherapists and masseurs

Fishermen
Florists
Food processing workers
Foreign language teachers
Forest workers
Funeral service workers
Gardeners i orchardists
Glaziers and window fitters
Graphic and multimedia designers
Handicraft workers in leather and related materials
Household helps
Human resources management and recruitment
specialists
Industrial ceramists
Insurance agents
Internet sales staff
IT technicians
Journalists and editors
Landscape architects
Lawyers

Landscape arcinicete
Lawyers
Librarians and related information professionals
Logistics managers
Machinery mechanics and repairers
Management and business service managers
Manual workers in production and simple works
Mechanical engineering technicians
Mechanical engineers

Mechanical engineering technicians
Mechanical engineers
Medical doctors
Metal processing workers
Meteorologists, geologists, geographers
Miners and mining plant and machine operators
OHS specialists
Operators of medical equipment
Opticians and prosthetics workers
Other education specialists
Other education specialists
Paper manufacturing and processing machine operators
Paramedical practitioners
Passenger car drivers
Pharmacists
Photographers

Photographers Plant and machine operators and assemblers

Political scientists, historians, philosophers and culture experts

Tailors and clothing manufacturers Tinsmiths and laquerers

Postal clerks
Potters and glaziers
PR, advertising, marketing and sales specialists
Pre-school teachers
Primary education teachers
Printing trades workers
Product and garment designers
Production managers
Production organisation professionals
Public administration professionals
Quality specialists
Railway traffic operators
Real estate professionals
Receptionists and registrars
Road construction workers
Rubber and plastic machine operators
Sales managers
Sales representatives

Sales managers
Sales representatives
Secretaries and assistants

Shipdeck crew, ship and port operators

Social institutions and culture managers
Social school teachers

Special School leachers Speech therapists and audiophonologists Sport and recreation instructors

Speech therapists and audiophonologists
Sport and recreation instructors
Stonemasons
Structural metal workers
Surveyors and cartographers
Teachers for practical vocational training
Teachers of general subjects
Teachers of vocational subjects
Telecommunications specialists
Translators, interpreters and other linguists
Travel agency employees and tour operators
Upholsterers

Sociologists and social/economic surveys professionals

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Regional/Province coordinator National coordinator

The Occupational Barometer is a nationwide survey carried out by local labour offices in cooperation with private employment agencies. Survey in each region is coordinated by regional labour offices. The national coordinator is Regional Labour Office in Krakow.

The Occupational Barometer is a one-year forecast of the demand for employees. Survey shows in which occupations chances to take up employment will be smaller, and in which will be bigger in upcoming year.

The occupations are classified by experts into three groups:

- Shortage occupations those in which it should not be difficult to find a job in the coming year;
- Balanced occupations those in which the number of vacancies will be close to he number of people capable of and interested in taking up employment in the occupation concerned;
- Surplus occupations those in which it might be more difficult to find a job because of the low demand and numerous candidates willing to take up employment and meeting the employers' requirements.

The survey comes from **Sweden**. Its methodology has been developed in the 90s as the element of wider system designed to predict changes on the labour market. In 2007 The Occupational Barometer was adapted by public employment agencies in **south-west Finland**, and now is implemented in whole country. **The Lesser Poland** started realization of the studies in 2009. The survey was carried out by **Regional Labour Office in Krakow**, within the framework of project "**Labour Market and Education Observatory of Malopolska**".

More information about The Occupational Barometer and its results are available on the website: **www.barometrzawodow.pl.**

The survey is founded from the resources of the **Labour Fund** by **Ministry of the Family, Labour and Social Politics.**



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